

May 3, 2020

Freedom of Information Act Request

This is a request under the Sunshine Act or Freedom of Information Act pursuant to 5 G.C.A. §10106.

Please provide the following:

The following was stated in an article titled "Quarantine eases 'cash flow' issues for 3 hotels' published in the Guam Daily Post on May 1

"GovGuam did not pick the three hotels – their names were submitted by the Guam Hotel and Restaurant Association as interested hotels to host quarantined travelers, according to the governor's office. Other hotels either didn't submit quotes or they gave quotes that were higher than GovGuam's budget of \$100 a night, the governor's office stated."

Please provide documentation showing the submission made by the GHRA as referred to in the article.

Also please provide all price quotes submitted by all hotels, as referred to in the article.

Thank you for your consideration of this request. Please contact reporter John O'Connor if you have any questions about this request. Cell: 727-0619/Email: <u>john@postguam.com</u>

Sincerely, The Guam Daily Post

388 S. Marine Corps Drive, Suite 301, Tamuning, Guam 95931

UFISINAN I MAGA'HÅGA OFFICE OF THE GOVERNOR

LOURDES A. LEON GUERRERO maga'håga • governor



JOSHUA F. TENORIO sigundo maga'lähi • lieutenant governor

May 8, 2020

VIA ELECTRONIC MAIL: john@postguam.com

John O'Connor Guam Daily Post 388 S. Marine Corps Drive Suite 301 Tamuning, Guam 96931

Dear Mr. O'Connor:

I am writing in response to your request for information dated May 3, 2020 in which you seek:

"GovGuam did not pick the three hotels – their names were submitted by the Guam Hotel and Restaurant Association as interested hotels to host quarantined travelers, according to the governor's office. Other hotels either didn't submit quotes or they gave quotes that were higher than GovGuam's budget of \$100 a night, the governor's office stated."

Please provide documentation showing the submission made by the GHRA as referred to in the article. Also please provide all price quotes submitted by all hotels, as referred to in the article.

Enclosed are the following documents:

- Emails between the Governor's Office and GHRA with attachments

Please let me know if you have any questions or concerns.

Sincerely,

Jahela Carrera Director of Communications

RICARDO J. BORDALLO GOVERNOR'S COMPLEX • HAGÅTÑA, GUAM 96910 P.O. BOX 2950 • HAGÅTÑA, GUAM 96932 671.472.8931 • 671.472.8932/6

GHRA 2017 Hotelier Chapter

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Tumon Bay Capital Hotel aka: Tai Shan Investment Corp		INC. dba Starts Guam Resort Hotel	Royal Orchid Guam	Premier Hotels & Resort dba Sheraton Laguna Guam Resort	Palmridge Inn	Marianas Properties LLC dba Pacific Star Resort & Spa	Pacific Islands Club - Guam	P.H.R. MICRONESIA, INC. dba Hyatt Regency Guam	Outrigger Guam Beach Resort	Onward Beach Resort	Lotte Hotel Guam, LLC	Leo Palace Guam Corporation dba Leo Palace Resort Guam	Hotel Santa Fe	Hotel Nikko Guam	Holiday Resort Guam	Hilton Guam Resort & Spa	Guam Reef Hotel	Guam Plaza Hotel	Guam Airport Hotel aka Megg's Corporation	Grand Plaza Hotel aka Grand Pacific Hospitality, Inc.	Dusit Thani Guam Resort	dba Bayview Hotel and Oceanview Hotel & Residences	Avalon House Core Tach Resort IIC	Alupang Apartments Corp.	Asia Pacific Hotels, Inc. dba: Fiesta Resort Guam	
⊆		Voboru Izumi	Ronald Su	Kevin Tsurui	Cita Tomada	Ajay Pothen	Ben Ferguson	Sophia Chu Wigsten	Steve Solberg	Toru Takayama	MooHeon Lee	Toshi Doi	Bartley Jackson	Ken Yanagisawa	Kiyoshi Kawano	Hiroki Sugie	Yasuo Hoshino	Sudipta Basu	Edwin Gabriel	Eric Chen	Dean Huntsman	Juno Eun	John Park	Tae S. Oh	Thomas Mayrhofer Mr. Mayrhofer	Name
Ms. Hu	Mr Song	Mr. Izumi	Mr. Su	Ms. Tsurui	Ms. Tomada	Mr. Pothen	Mr. Ferguson	Ms. Wigsten	Mr. Solberg	Mr. Takayama	Mr. Lee	Mr. Doi	Mr. Jackson	Mr. Yanagisawa	Mr. Kawano	Mr. Sugie	Mr. Hoshino	Mr. Basu	Mr. Gabriel	Mr. Chen	Mr. Huntsman	Mr. Eun	Mr. Park	Mr. Oh	Mr. Mayrhofer	Greening Title
Vice President	General Manager	General Manager	Vice President	General Manager	General Manager	President	General Manager	General Manager	General Manager	General Manager		President/ General Manager	President	General Manager	General Manager	General Manager	President & General Manager	General Manger	General Manager	General Manager	General Manager	General Manager	Owner	President	General Manager	Inter
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		None	None	YES # unknown	Not Sure			Can't Release	Checked out	None		NO		No	No				Yes, but long term family	20	No		No	1 in the last week		0000101
2		None	20-25 Bookings	250 Room Nights	Over 15			100's of room nights	a couple	None		318 Room nights		Yes	10 to 15					1 or 2	Yes/No exact #				Yes	
		No	s Yes	No	Yes			No	Not sure	Z _o		No		No	Yes				6 No		# No		1 No	2		

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	26 Wyndham Garden Guam						
	51						



Haig Huynh <haig.huynh@guam.gov>

GHRA - Quarantine options

Mary Rhodes <president@ghra.org> Tue, Mar 17, 2020 at 3:29 PM To: Haig Huynh <haig.huynh@guam.gov> Cc: Anthony Babauta <tony.babauta@guam.gov>, Tim Aguon <tim.aguon@ghs.guam.gov>

Here are the two immediate hotel POCs you will need:

Hotel Santa Fe Bart Jackson, President (671) 788-7036 bart.bgpacific@gmail.com

Days Inn & Wyndham Sunardi Li, General Manager (671) 777-4764 Sli@wgguam.com

For CoreTech, please let me know if / when you want to continue the dialogue with them

Si Yu'os Ma'ase,

Mary

On Mar 17, 2020, at 3:01 PM, Mary Rhodes <president@ghra.org> wrote:

Hafa Adai

Please know I shared with you what was discussed and presented originally with Tim. I understand you will need to renegotiate some, of not all of the terms. I only shared with them the new rate of \$100 all inclusive and that we would finalize the terms today with legal counsel.

Thanks,

Mary

On Mar 17, 2020, at 11:16 AM, Haig Huynh <haig.huynh@guam.gov> wrote:

Mary.

The amount is supposed to be all inclusive. Please let me negotiate with them directly so that there is no miscommunication.

HTH

Senseremente,

Haig T. Huynh

Legal Counsel Office of the Governor of Guam

Ricardo J. Bordallo Governor's Complex

Adelup, Guam

CONFIDENTIALITY NOTICE: This email and any files transmitted with it may be legally privileged and confidential and are intended solely for the use of the individual or entity above. If you are not the intended recipient, you are hereby notified that any view, dissemination or copying of this email, or taking any action in reliance on the contents of this information is strictly prohibited. If you received this transmission in error, please notify us immediately by e-mail or telephone to arrange for the return of this email and any files to us or to verify it has been deleted from your system.

On Tue, Mar 17, 2020 at 11:10 AM Mary Rhodes <president@ghra.org> wrote: Hafa Adai

Attached are the options we have been negotiating with regards to FEMA and medical personnel at Days Inn and quarantined patients at the other facilities.

Please let me know if you have any questions.

Regards,

Mary

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Haig Huynh <haig.huynh@guam.gov>

Fwd: Hotelier Corona Data

Mary Rhodes <president@ghra.org> To: Gov legal Counsel Haig Huynh <haig.huynh@guam.gov>

Wed, Mar 25, 2020 at 12:57 PM

Haig,

Please know my staff started making calls to the hotels to see if they would serve as a quarantine hotel the week of January 28, 2020 in order to provide this report on February 3, 2020

Please let me know if you have any questions

Kind regards,

Mary

On Mar 25, 2020, at 12:50 PM, Mary Rhodes <president@ghra.org> wrote:

[Quoted text hidden] <HOTELIER Corona Data.xlsx>

> Danielle Arriola Project Coordinator GUAM HOTEL & RESTAURANT ASSOCIATION 962 Pale San Vitores Road, Suite 202 Tumon, GU 96913 Tel: (671) 649-1447 | Mobile: (671) 687-4472 | Fax: (671) 649-8565 Email: danielle@ghra.org | Website: www.ghra.org

<image004.jpg>



Haig Huynh <haig.huynh@guam.gov>

Fwd: Hotelier Corona Data

Mary Rhodes <president@ghra.org> To: Gov legal Counsel Haig Huynh <haig.huynh@guam.gov> Wed, Mar 25, 2020 at 12:50 PM

Best regards, Mary

Begin forwarded message:

From: Danielle Arriola <danielle@ghra.org> Date: February 3, 2020 at 4:17:19 PM ChST To: Mary Rhodes <president@ghra.org>, Mary Rhodes <mary.guam@gmail.com> Subject: Hotelier Corona Data

Hi Mary,

As of this afternoon, here are the attached responses from each hotelier. Some need to call back and check with their GM, I can send those when they do.

Danielle Arríola

Project Coordinator GUAM HOTEL & RESTAURANT ASSOCIATION 962 Pale San Vitores Road, Suite 202 Tumon, GU 96913 Tel: (671) 649-1447 | Mobile: (671) 687-4472 | Fax: (671) 649-8565 Email: danielle@ghra.org | Website: www.ghra.org

2 attachments

image004.jpg 9K



HOTELIER Corona Data.xlsx

	Othe considerations:				Other facilities Contract Requirements:	Hotel Occupancy Tax	Gross Receipts Tax	Labor	Water	Power	Trash	Facilities Maintenance	Monthly Rate (30 days)	Government of Guam rate - Meals	Government of Guam rate - Lodging	Per Diem	Rooms		GHRA quarantine options Hotel Santa Fe)
Government to assi Government should transportation, etc;	Owner will do and supplies; Government t	Government amenities an	Non Disclosure - r street name only;	Decontamina	Restaurant 15 days for d	11%	5%	100%	100%	100%	100%	100%	\$309,000	\$25	\$75	\$159	103	30 days		
Government to assist in placing diplaced employees in a dislocated worker program or Guam Census 2020. Government should cover all costs for displacing guests and rebooking guests at other locations including any additional fees, transportation, etc;	Owner will document the current conditions of the facility and equipment as well as take full inventory of the furniture, amenities and supplies; Government to remove all signage prior to lease going into effect and reinstalled to the same standards after decontamination;	Government will replace and repair all damaged equipment, furniture and facility concerns; Government to replace amenities and supplies used during its occupation	Non Disclosure - no reference to the name of the hotel, must state an undisclosed secured location and identify the street name only;	Decontamination must follow CDC, DPHSS, EPA and OSHA protocols with assurances that all measures have been met	Restaurant Available & will meet the \$25 meals requirement 15 days for deconamination after all quarantined patients area release	Government to cover 100%	agreed to \$300k per month													

GRA quarantine options 30 days 60 days Bays Inn 30 days 60 days Re Diem 515 Criginal annote Government of Guan rate - Lodging 515 515 Stype 515 Criginal annote Stype 515 514,000 525 Government of Guan rate - Mesis 512 Stype 515 Stype 525 Government to cover 100% Stype Stype Power 100% Government to cover 100% Stype Stype Stype Power 100% Government to cover 100% Stype	Government to assist in placing diplaced employees in a dislocated worker program or Guam Census 2020.	
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rquarantine options		
duarantine options		Days Inn
		GHRA quarantine options

urt	GHRA quarantine options
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Other facilities	Hotel Occupancy Tax	Gross Receipts Tax	Labor	Water	Power	Trash	Facilities Maintenance		Monthly Rate (30 days)	Meals	Government of Guam rate - Meals	Government of Guam rate - Lodging	Government	Rack Rate	Rooms	
Restaurant	11%	5%	100%	100%	100%	100%	100%	No official offer as of yet	\$680,400	optional	\$25	\$75	\$159	\$189	120	Garden Court
	Government to cover 100%	as of yet	\$1,360,800	Rate for 60 days + 15 decon*					74	Bayview						
																Capability Occupancy
										Separate air conditioning system	% of Per Diem rate	Engineering Control	Administrative responsibilities	Staffing vs Non-Staffing	Relocate to bayview	

REQUIREMENTS:

Other fees

Signage,

the Government will be required to replace and repair all damaged equipment, furniture and facility concerns; Government to replace amenities and supplies Owner will document the current conditions of the facility and equipment as well as take full inventory of the furniture, amenities and supplies; Government must cover all costs for diplacing employees including two weeks severance and place them in a dislocated worker program. Government must cover all costs for displacing guests and rebooking guests at other locations including any additional fees, transportation, etc; Six months preferred, three months minimum in order to lease the building; not open to anything less than three months; Government to remove all signage prior to lease going into effect and reinstalled to the same standards after decontamination; Decontamination must follow CDC, DPHSS, EPA and OSHA protocols with assurances that all measures have been met to ensure the building is safe for re-entry; Non Disclosure - no reference to the name of the hotel, must state an undisclosed secured location and identify the street name only; Minimim 90 day contract for lodging and 15 days for decontamination in order to take full control of the building;

Government should cover all costs for displacing guests and rebooking guests at other locations including any additional fees, transportation, etc;

Government should cover all costs for displacing guests and rebooking guests at other locations including any additional fees, transportation, etc;

		Othe considerations:								Contract Requirements:	Other facilities	Hotel Occupancy Tax	Gross Receipts Tax	Labor	Water	Power	Trash	Facilities Maintenance		Monthly Rate (30 days)	Government of Guam rate - Meals	Government of Guam rate - Lodging	Per Diem	Rooms		Wyndham	CHBA quaranting ontions
Government to	Government to	Owner will do	amenities an	Government	street name only;	Non Disclosu	to ensure the	Decontamina	15 days for d	60 day contra	Restaurant	11%	5%	100%	100%	100%	100%	100%	Reduced the	\$444,000	\$25	\$75	\$159	148	30 days		
Government to assist in placing diplaced employees in a dislocated worker program or Guam Census 2020.	()	Owner will document the current conditions of the facility and equipment as well as take full inventory of the furniture, amenities	amenities and supplies used during its occupation	Government will replace and repair all damaged equipment, furniture and facility concerns; Government to replace	only;	Non Disclosure - no reference to the name of the hotel, must state an undisclosed secured location and identify the	to ensure the building is safe for re-entry;	Decontamination must follow CDC, DPHSS, EPA and OSHA protocols with assurances that all measures have been met	15 days for deconamination after all quarantined patients area release	60 day contract requirement	Available & will meet the \$25 meals requirement	Government to cover 100%	Reduced the rate from \$159 to \$100, no official offer as of yet	\$888,000	\$25	\$75	Original amount that was being negotiated	148	60 days								

Government to assist in placing diplaced employees in a dislocated worker program or Guar	and supplies; Government to remove all signage prior to lease going into effect and reinstalled to the sam	ocument the current conditions of the facility a	amenities and supplies used during its occupation	Government will replace and repair all damaged equipment, furniture and facility concerns: Government to replace	street name only;	Non Disclosure the building is safe for re-entry;	Decontamination must follow CDC, DPHSS, EPA and OSHA protocols with assurances that all measures have been met	15 days for deconamination after all quarantined patients area release	Contract Requirements: 60 day contract requirement	Other facilities Restaurant Available & will meet the \$25 meals requirement	Hotel Occupancy Tax 11% Government to cover 100%	Gross Receipts Tax 5% Government to cover 100%	Labor 100% Government to cover 100%	Water 100% Government to cover 100%	Power 100% Government to cover 100%	Trash 100% Government to cover 100%	ies Maintenance	Reduced the rate from \$159 to \$100, but offered \$150k per month (requires 60 day contract)	Monthly Rate (30 days) \$144,000 \$288,000	Government of Guam rate - Meals \$25 \$25	Government of Guam rate - Lodging \$75 \$75	Per Diem \$159 Original amount that was being negotiated	Rooms 48 48	30 days 60 days	GHRA quarantine options Days Inn	
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Othe considerations:	Other facilities Contract Requirements:	Rooms Per Diem Government of Guam rate - Lodging Government of Guam rate - Meals <i>Monthly Rate (30 days)</i> Facilities Maintenance Trash Power Water Labor Gross Receipts Tax Hotel Occupancy Tax
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GHRA quarantine options Hotel Santa Fe

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GHRA quarantine options Wyndham		
	30 days	60 days
Rooms	148	148
Per Diem	\$159	Original amount that was being negotiated
Government of Guam rate - Lodging	\$75	\$75
Government of Guam rate - Meals	\$25	\$25
Monthly Rate (30 days)	\$444,000	\$888,000
	Reduced the	Reduced the rate from \$159 to \$100, no official offer as of yet
Facilities Maintenance	100%	Government to cover 100%
Trash	100%	Government to cover 100%
Power	100%	Government to cover 100%
Water	100%	Government to cover 100%
Labor	100%	Government to cover 100%
Gross Receipts Tax	5%	Government to cover 100%
Hotel Occupancy Tax	11%	Government to cover 100%
Other facilities	Restaurant	Available & will meet the \$25 meals requirement
Contract Requirements:	60 day contra	60 day contract requirement
	15 days for d	15 days for deconamination after all quarantined patients area release
	Decontamina	Decontamination must follow CDC, DPHSS, EPA and OSHA protocols with assurances that all measures have been met
	to ensure the	to ensure the building is safe for re-entry;
	Non Disclosu	Non Disclosure - no reference to the name of the hotel, must state an undisclosed secured location and identify the
	street name only;	only;
	Government	Government will replace and repair all damaged equipment, furniture and facility concerns; Government to replace
	amenities an	amenities and supplies used during its occupation
Othe considerations:	Owner will doo	Owner will document the current conditions of the facility and equipment as well as take full inventory of the furniture, amenities
	and supplies;	
	Government to	Government to remove all signage prior to lease going into effect and reinstalled to the same standards after decontamination;
	Government to	Government to assist in placing diplaced employees in a dislocated worker program or Guam Census 2020

Government to assist in placing diplaced employees in a dislocated worker program or Guam Census 2020.

FAIR. SAFE. PROSPEROUS. COMPASSIONATE.
FW: Mandatory Quarantine Protocol
Mary Rhodes <president@ghra.org> To: Gov legal Counsel Haig Huynh <haig.huynh@guam.gov></haig.huynh@guam.gov></president@ghra.org>
Hafa Adai Haig
Attached is the second email we sent to the members asking for their responses to providing lodging services for guests with bookings, those without bookings and to serve as quarantine facilities
Kind regards,
Mary
Begin forwarded message:
From: Guam Hotel & Restaurant Association <info@ghra.org> Date: March 18, 2020 at 3:20:17 PM ChST To: president@ghra.org Subject: Mandatory Quarantine Protocol Reply-To: info@ghra.org</info@ghra.org>
A STATE OF

Hafa Adai GHRA Members,

Earlier today, the Joint Information Center sent out the Mandatory Quarantine Protocol for Manila and Non-Manila Travelers and the Travel Guidance and Quarantine Protocol. Please see attached.

Please know GHRA and Guam Visitors Bureau met to discuss the specific protocols and will forward a Frequently Asked Questions document later today. For the last two weeks, GHRA has been working closely with some of the hotels to identify mass quarantine locations.

Please immediately respond to the following two questions via email info@ghra.org

 In light of the recent travel restrictions, will your hotel continue to accept asymptomatic non-resident travelers already booked at your hotel?
 Note: Any guests denied entry will be relocated to a Government-approved mass quarantine facility.
 a) If you are accepting these travelers, will you accept other asymptomatic non-resident travelers at your property not booked at your hotel?

Are you willing to offer your property to serve as a mass quarantine facility contracted with the Government of Guam?

Should you have any questions, please contact Mary Rhodes at 687-3633 or via email

president@ghra.org.

HEALTH ALERT NOTICE for international Travelers Arriving on or Departing From Guam

Keep this card for six (6) weeks. If you become ill during this time, present this

Mandatory Quarantine Protocol for Manila Travelers

Here are the results based on the second notice to the hotels dated March 18, 2020. This is after we already secured Days Inn, Wyndham and started talking to Hote

Mary Rhodes <president@ghra.org> To: Gov legal Counsel Haig Huynh <haig.huynh@guam.gov>

Wec

The patient presenting this card has recently been abroad and could have been exposed to a communicable disease not commonly seen on Guam. If you suppect an unusual infectious disease (dengue, measles, hemorrhagic fever, cholera, plague, yellow fever, SARS, avian influenza, coronaviros, etc), plases GOVERNMENT OF GUAM Department of Public Health & Social Services Buresu of Communicable Disease Control Epidemiology & Laboratory Capacity Program Tel: (671) 735-71423 885-9276 TO THE PHYSICIAN report it immediately.

Report to the Department of Public Health & Social Services, Bureau of Contrinunicable Disease Control at 735-7143. After working hours, please contact 888-WARN (9276) or FAX reports to: (671) 734-1475 or via email: dphss.surveillance@dphss.guam.gov

DO NOT WAIT FOR LABORATORY CONFIRMATION.

Rev. 01/2020 BCDC-ELC

Mandatory Quarantine Protocol Non-Manila Travelers

You could have been exposed to a communicable disease before arriving in Guam or while on Guam, and knowing this may be helpful to your physician in making an accurate diagnosis to protect your health.

card to your physician inform them about your recent travel.

Travel Guidance and Quarantine Protocol in Accordance with Governor's Executive Order

Mandatory Quarantine Protocol Flowchart Guam Hotel & Restaurant Association | 962 Pale San Vitores Road, Suite 202, Tumon, USA 96913 Guam

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1 In linht of the	and the second discovery of the second			matic non-resident	the seale and should be
	e recent travel res	1. In light of the recent travel restrictions, will your hotel co	hotel continue to accept asymptomatic non-resident travelers already		travelers alreauy
Note: Any guests	denied entry will be	relocated to a Government-a	Note: Any guests denied entry will be relocated to a Government-approved mass quarantine facility.	lity.	
a) If you are ac	cepting these tra-	velers, will you accept oth	a) If you are accepting these travelers, will you accept other asymptomatic non-resident travelers at your property not bo	ident travelers at yo	ur property not b
2. Are you willi	ng to offer your pr	2. Are you willing to offer your property to serve as a mas	a mass quarantine facility contracted with the Government of Guam?	acted with the Gove	rnment of Guam'
Business Name	Name	Title	Accept?	Accept others not booked?	Offer mass quara
> Outrigger Guam	Steve Solberg	General Manager.	Yes	Yes	No
Fiesta Resort	Thomas Mayrhofer	General Manager	Yes, until end of the month	Yes	Open for discuss
LeoPalace	Lola Perez	Executive Assistant to GM	Yes	No	No
Hilton Guam	Hiroki Sugie	General Manager	Ycs	No	No
Royal Orchid	Keiko Hirao		No	No	No
Pacific Islands Club	ben Ferguson	General Manager	No	No	No
Hotel Nikko Guam	1 Yusuke Shinozaki	Acting GM	No	No	No
Lotte Hotel	Maria Teresa Reyes	Sales & Marketing	No	No	No
Pacific Star	Ajay Pothen	General Manager	Ycs	Yes	Yes

Kind regards,

Mary

On Mar 25, 2020, at 12:44 PM, Mary Rhodes <president@ghra.org> wrote:

Hafa Adai Haig